

BEAVER COUNTY EDUCATIONAL TRUST
Board of Trustees Meeting
Friday November 12, 2021

President Mike Jones called the Board of Trustees Meeting to order at 11:54 AM

Trustees Present: Dennis Nichols, Mark Breedlove, Lincoln Kretchmar, David Wytiaz, Dan Donnelly, Todd Todorich, Mike Jones, Victor Raskovsky, Joe Guarino and Executive Director, Jamie Connelly

Trustees Absent: Yvonne Connor, Joe Rubino, Jim Masterson, Roger Davis, Daniel Rossi-Keen, Christine Wagner-Deitch, Jodi Oliver and Nick Crivelli.

PROCEDURAL ACTIONS:

President Jones asked for a motion to approve the minutes of the last Board of Trustees meeting held on August 20, 2021. Motion to approve was made by Kretchmar with correction of Kretchmar as absent and Raskovsky seconded. The motion carried.

Kretchmar reviewed the treasurers report. BCET income was \$65,000 in 2021. Jones inquired if there are additional EITC funds expected to which Kretchmar indicated there were no more EITC funds expected. Nichols inquired about amount in EITC pot at state level. Guarino briefly discussed EIO vs. Scholarship amounts. Kretchmar explained admin expenses about the same as 2020. No fundraising expenses because no fundraiser in 2021. Marketing expenses include Google ad words, and membership to Beaver County Chamber of Commerce. Office supplies and software include cost of QuickBooks, which is expensive so may look into changing accounting software. Net income all from the investment account. Kretchmar reviewed the Statement of Financial Position – Investment account officially over 1 million. There is about \$60,000 in checking account which should cover the rest of 2021. Kretchmar completed his report and submitted it for approval. Motion by Raskovsky to approve the treasurers report. Second by Nichols. The motion carried.

Breedlove reviewed the term of office for Trustees is three years. One-third of the Board is due for election or re-election at the November meeting. Breedlove informed the board that Crivelli is stepping down and requested a letter of thanks be sent for his years of service. Breedlove explained typically a note is sent to the trustees requesting nominations but failed to do so this year so he requested nominations from the floor. No nominations were received.

Joe Guarino was introduced to the board as potential new trustee. Guarino provided brief bio. He has been at New Brighton School District for 17 years in roles of teacher, principal and now as superintendent. He is originally from New Jersey but wife is a New Brighton graduate. Guarino stated he would like to be a trustee as he has seen first hand the good works of BCET. Guarino was excused for voting. Nichols inquired why add Guarino when strategic plan looks to decrease the size of the board. Jones offered the loss of Miller would leave a big hole that

needs to be filled by another superintendent. Breedlove offered the nominating committee discussed and presented strong recommendation to fill Miller's position with another superintendent. Wytiaz stated Guarino's leadership in Beaver County is valuable. Donnelly stated has worked with Guarino for years and appreciates Guarino's upfront approach. Nichols offered motion to approve Guarino as a trustee for BCET. Kretchmar second. The motion carried.

Breedlove presented the class for 2022-2023 for review and approval.

2020-2024

Victor Raskovsky

Dennis Nichols

A motion to approve the class as listed was made by Kretchmar. Wytiaz seconded. Motion carried.

Mark Breedlove presented the Executive Committee for 2022 for review and approval.

Executive Committee

Chairman Michael Jones

Vice Chairman Daniel Rossi-Keen

Secretary Yvonne Connor

Treasurer Lincoln Kretchmar

Executive Director Jamie Connelly

A motion to approve the slate of officers was made by Wytiaz with a second by Donnelly. Motion carried.

Committee Reports:

Finance Committee:

Kretchmar reports finance committee met on October 18, 2021. They reviewed the investment portfolio. Kretchmar will request Huntington report on the state of the investment portfolio at the February board meeting. The finance committee also reviewed the 20-21 budget vs. actuals. Growing with books is underfunded. Lincoln Learning Solutions (LLS) is donating \$15,000/year but program costs \$30,000. Need to uncover funding source for additional \$15,000. Mini-grants fully funded by LLS (\$30,000). Discussed the unused EITC dollars. Discussed increasing the amount given to those who applied for EIO programs, Story Walks and STEAM Walks. Guarino offered New Brighton struggled applying for EIO programs due to remaining funds. Guarino suggested a county wide parent/student/school program Jason Hall is trying to get going. Breedlove motioned to approve executive director to explore ways to spend remaining EITC funds. Second by Kretchmar. Motion carried. Breedlove suggested contacting the state representatives if push back from DCED about unused funds. Jones requested Connelly advise if feels this is necessary.

Strategic Planning Committee:

Jones submitted draft of the BCET strategic plan 2021, received feedback and made suggested revisions to the marketing and programs sections. Board governance and stewardship sections remain markedly unchanged. Goal is to approve the strategic plan. Kretchmar approved adjustments to marketing section. There were no questions from the floor. Nichols made a motion to approve the strategic plan which was seconded by Breedlove. Motion carried. Breedlove felt it important to understand to start work immediately.

Marketing Committee:

Kretchmar reported that he created an RFP and he and Connelly had met with a couple of people, Deb Herman, Pacer and Trailblaze. Waiting on proposal from Trailblaze to present to the executive committee. Breedlove inquired about an intern. Kretchmar explained looking into a marketing firm first then intern. BCET has 468 likes on Facebook; 83% women, 16% men 146 teachers and 162 followers on Twitter.

NEW BUSINESS:

Connelly reports of receipt of \$700 donation from Shell Hero program, \$45,000 Lincoln Learning Solutions, \$5,000 EITC Huntington, \$1,000 John Todorich, \$500 Beaver County Foundation Connelly also reports resubmitted BCO-10 and was approved.

Nichols offered Quigley school was acquired by Provident Charter School to inquire if this is something BCET should get behind. Todorich offered his daughter went to Provident but is now back at Blackhawk. The goal of Provident is to get student back to home school districts. Offers up to 8th grade. Uses the Wilson teaching method 1 ½ hours each day to each student. Provident is 1:3 educational professional and 1:6 teacher. 300 students in Troy Hill location from 42 school districts. Provident needs an introduction to Ambridge School Board. Wytiaz and Guarino may be able to help. Jones inquired what BCET can do? Todorich suggested assisting in getting the word out. Nichols inquired of Guarino how this new school would be received by schools. Guarino offered feels more open minds and ears around it. Also offered much turn over on local school board right now so better to revisit after January. Todorich offered to reach out to leadership of Provident to do presentation at future board meeting.

Breedlove inquired to Wytiaz about follow up on donation from BCET to Quality Education Council (QEC). Wytiaz offered QEC in process of evolving from conceptual to action. Will be town hall type meetings as QEC needs community and county buy in. Wytiaz confirmed BCET donation unlocked more state funds for QEC. Breedlove inquired if still funding gap for QEC. Wytiaz admitted unsure at this time as hoping to get \$250,000 from House as Senate dedicated \$250,000. Nichols inquired if all Beaver County schools are accepting. Wytiaz explained funding at local school districts difficult. Want schools to help push the information out and help with data collection.

Breedlove informed board of 2 things of note, passing of Chick O'Data and Rossi-Keen in Post Gazette.

Meeting dates for 2022 were presented.

Board Meetings:

February 18, 2022

May 13, 2022

August 19, 2022

November 11, 2022

UPCOMING MEETING DATES:

Executive Committee:

The meetings are held on the first Thursday of the month via Zoom.

December 2, 2021

Board of Trustees:

February 18, 2022

Wooden Angel

With no further business the meeting was adjourned at 1:15.

Motion to adjourned was made by Kretchmar and seconded by Nichols. Motioned carried.